

Corporate Intelligence

Discovering the truth



Corporate analysis is the targeted collection and analysis of facts and other information that helps businesses make informed and intelligent decisions regarding third party business agents, proposed M&A targets, new employees and other potential targets.

Why Corporate Intelligence?

- Doing business today entails risks. Working with disreputable and unqualified partners can damage your company's reputation and leave you exposed to significant financial, commercial, and legal costs.
- Knowing more about your partners, M&A and investment targets can help you mitigate the risk of fraud, theft, industrial espionage, and other security violations.
- You need to be assured about the integrity of potential employees, business partners as well as the validity of the information provided to you.
- You want to know if a business partner is associated with organised crime, terrorist groups, money laundering, bribery, or corruption acts.
- Knowing whether a company, or its principals, has a track record of bankruptcy or solvency issues that might threaten the supply chain is critical.
- Informed and intelligent decisions regarding new business partners involve the investigation of a great number of entities and individuals behind them.
- In order to make strategic decisions, you will need to gain an understanding of the integrity, background, activities, reputation and shareholder structure of a company.
- There is an ample of information sources available. The challenge is to find the right intelligence in terms of obtaining valuable, relevant and useful information about individuals and companies.

How we can help

There are a number of ways in which we can help you mitigate the risk of engaging in unsuitable relationships. We design each corporate intelligence report to fit our clients' needs. In summary:

- We provide enhanced and due diligence on individuals
- We provide enhanced and due diligence on companies
- We also provide investigative research to support investigations and legal disputes
- We offer employee and enhanced due diligence background verification on individuals

Our sources

We obtain information from sources which amongst others include:

- Internet
- Specialised databases
- Public records
- Media records
- Court records
- Sanction lists
- Market Intelligence
- Human Intelligence

Why PwC?

- Our team consists of accountants, computer forensic specialists and fraud experts who specialise in Corporate Intelligence analysis
- We have access to a variety of public and Open Source Intelligence (OSINT) tools, to search across multiple, global multi-lingual public records for individuals and companies
- We use specialised databases that provide information for companies across the globe
- We search through massive volumes of information quickly with search and query functionality
- We have the constant support of the regional and international PwC network
- We combine information with market intelligence from specialist industry and human intelligence both within and outside the global PwC network to provide comprehensive reports
- We collect intelligence in accordance to legal and ethical requirements in collaboration with lawyers to ensure the admissibility of our evidence



Contact us

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